

# Switching to Nitro



PART 1

Roll out a new document solution without pushback or risk



# Do More by Switching to Nitro

Change management starts and ends with the same thing: a human. It is people who, first and foremost, need to feel empowered to make a change and shake up traditional ways of doing things. Transitioning to the Nitro Productivity Suite continues with support and adoption, testing and optimizing, and establishing security. It comes full circle with end users understanding the key features that were created to help you accomplish your PDF and eSigning goals from anywhere.

The first step to switching to a new solution like Nitro:

## Roll out a new document solution without pushback or risk

PDF documents are used daily in many employee workflows, so it's fair to worry about whether they'll take to a new solution. We help our customers with change management in several ways, including our Nitro Pilot program and an expert onboarding and support team that's available to every user. This reduces the risk of disruption to important work as you deploy a company-wide change and directly addresses employee reluctance to adopt a new product.

## Start with a frictionless pilot program

Our pilot program is simple yet comprehensive. Its purpose is to get everyone comfortable with Nitro and craft the best rollout plan for your organization while answering any questions you have along the way. The pilot also provides transparency, uncovering any scenarios in which certain users may need additional training or functionality. Throughout the process, we will share learnings from hundreds of large, global organizations that have successfully made the same switch.

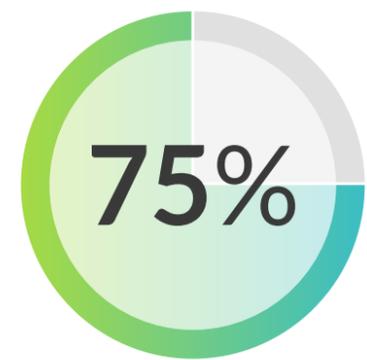


**“We were blown away by Nitro’s ease of use, change management expertise, and remarkable commitment.”**

Iain Cosgrove  
VP, IT Operations

## Let our dedicated onboarding guide you

In addition to the technical evaluation experts who make sure your pilot goes smoothly, the Nitro customer onboarding team is committed to helping you make the most of your investment through training, custom configurations, and priority support. A whopping 75% of our customers were previously long-time Adobe® Acrobat® users—they relied on Nitro change management experts to ensure their employees were getting the most from their new tools from day one.



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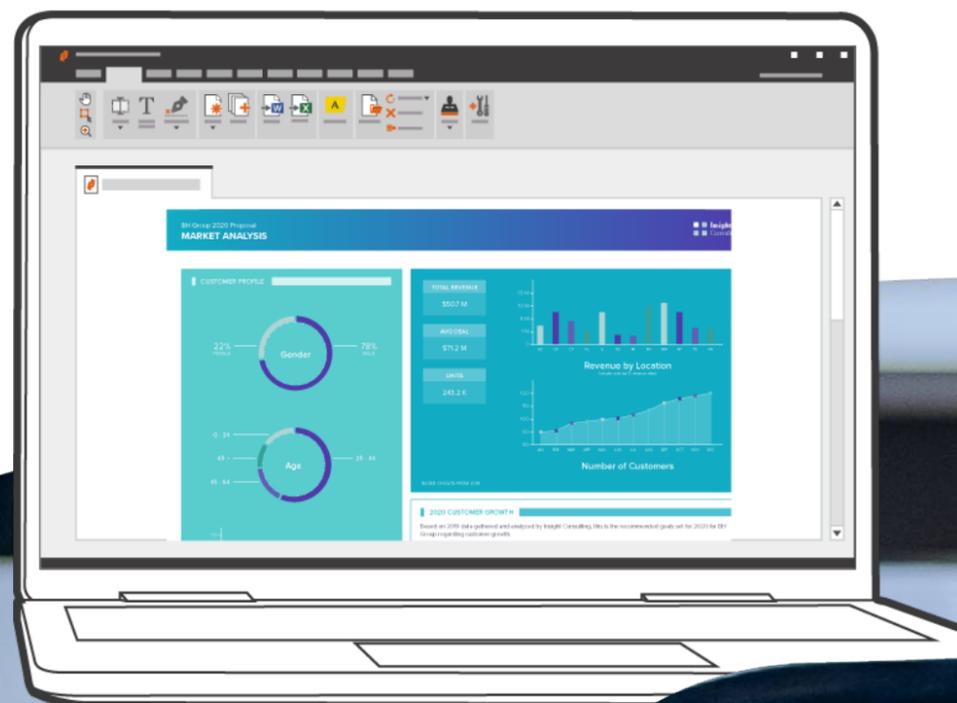


**“Dealing with Nitro is a pleasure—they are not a faceless corporate entity but engage with us proactively.”**

Aiden Curran  
IT Service Delivery Manager

## Access ongoing expert support

Once you've transitioned to Nitro, the ongoing support begins. We partner with you through every step of the Nitro journey, from deployment to regular evaluations that help you maximize your productivity gains and ROI. An extensive library of training videos, webinars, and more provides you with additional resources, while 24/7/365 support from our world-class support team ensures your long-term success.



[Learn more about the #1 Adobe Acrobat alternative](#)